

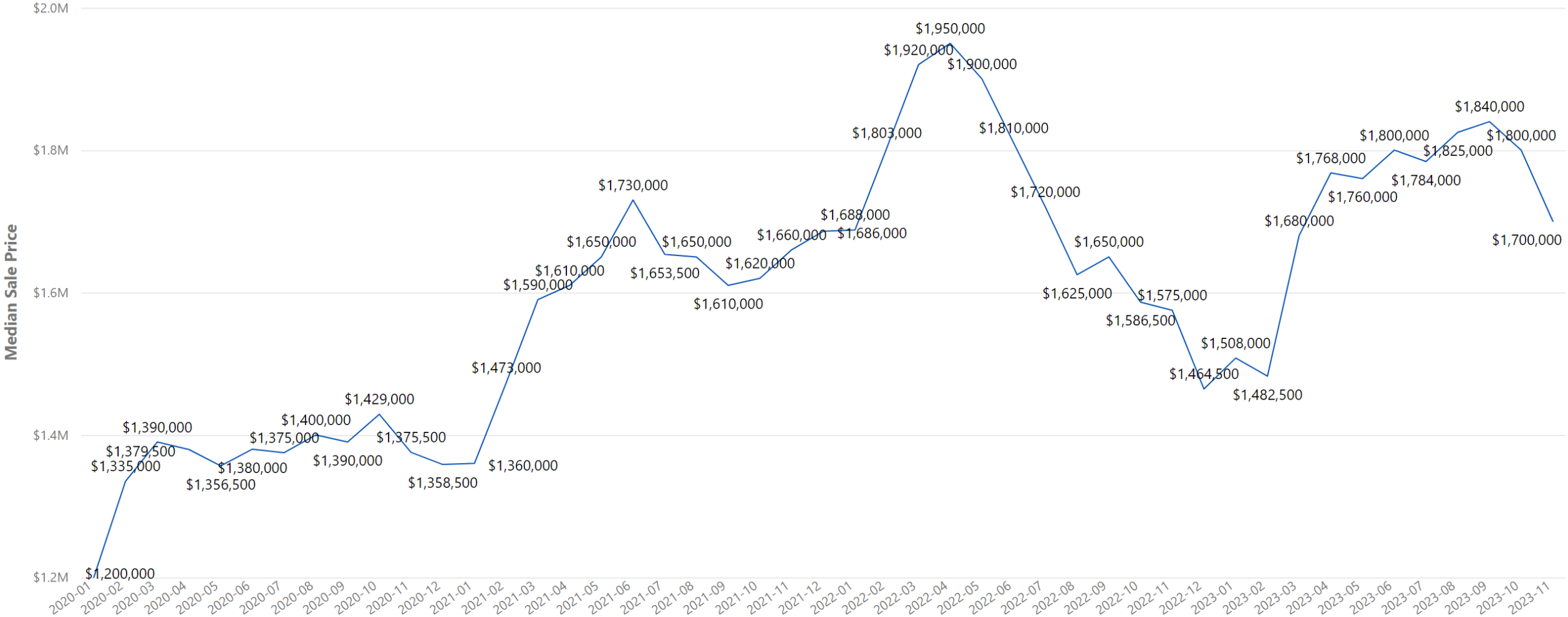
SANTA CLARA COUNTY MARKET UPDATE

DECEMBER 2023

kw SILICON CITY
KELLERWILLIAMS.

Santa Clara County - Median Sale Price

CountyName ● Santa Clara



Data as of 12/6/2023

Aculist@2023

Residential Single Family: 2020-2023

Santa Clara County - Increased Median Price

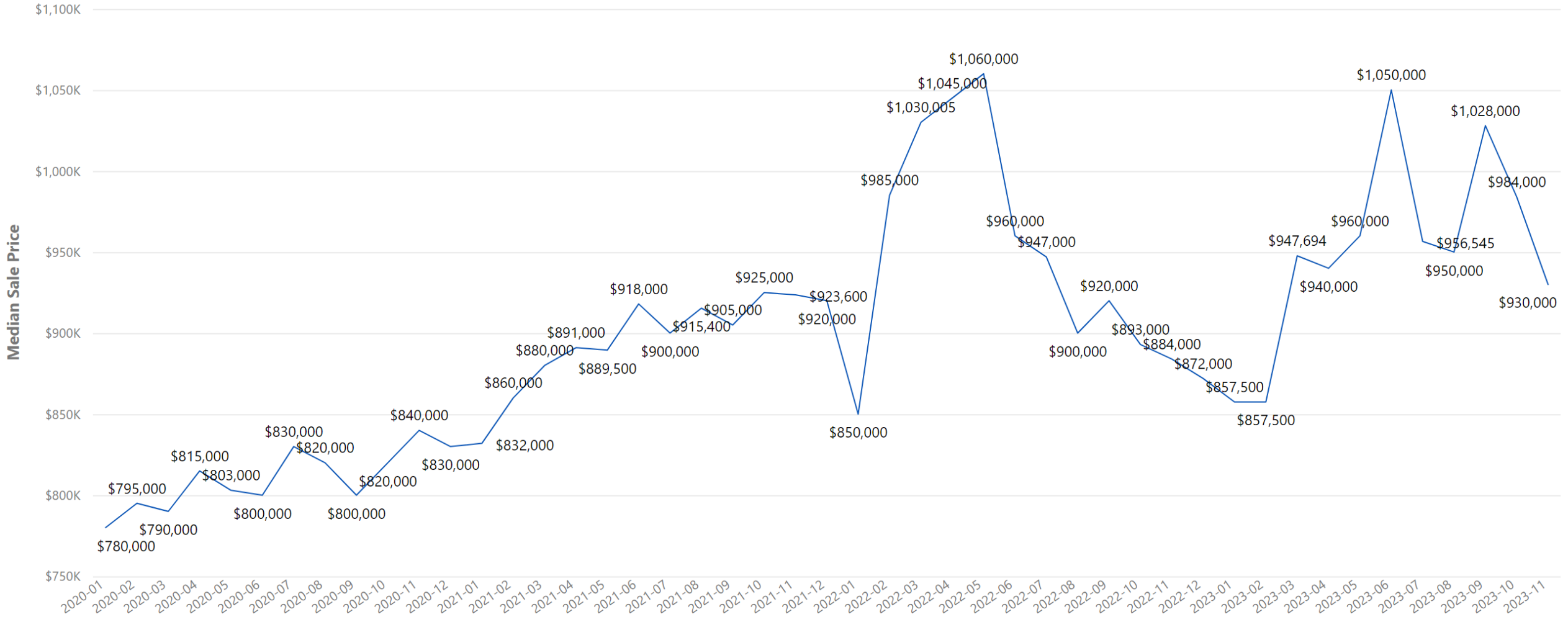
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
San Martin	\$1,818,000	\$1,215,000	50%
Gilroy	\$1,098,500	\$935,500	17%
Cupertino	\$3,159,444	\$2,700,000	17%
Los Altos	\$4,225,000	\$3,812,500	11%
Campbell	\$1,914,000	\$1,730,000	11%
San Jose	\$1,490,000	\$1,388,000	7%
Sunnyvale	\$2,360,000	\$2,203,500	7%
Santa Clara	\$1,715,000	\$1,700,000	1%

Santa Clara County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Los Altos Hills	\$4,875,000	\$5,747,500	-15%
Palo Alto	\$2,900,000	\$3,300,000	-12%
LOS GATOS	\$2,422,000	\$2,675,000	-9%
Monte Sereno	\$3,215,000	\$3,424,000	-6%
Saratoga	\$3,412,500	\$3,580,000	-5%
Morgan Hill	\$1,300,000	\$1,355,000	-4%
Mountain View	\$2,637,500	\$2,725,000	-3%
Milpitas	\$1,423,117	\$1,460,000	-3%

Santa Clara County - Median Sale Price

CountyName ● Santa Clara



Data as of 12/6/2023

Aculist@2023

Residential Common Interest: 2020-2023

Santa Clara County - Increased Median Price

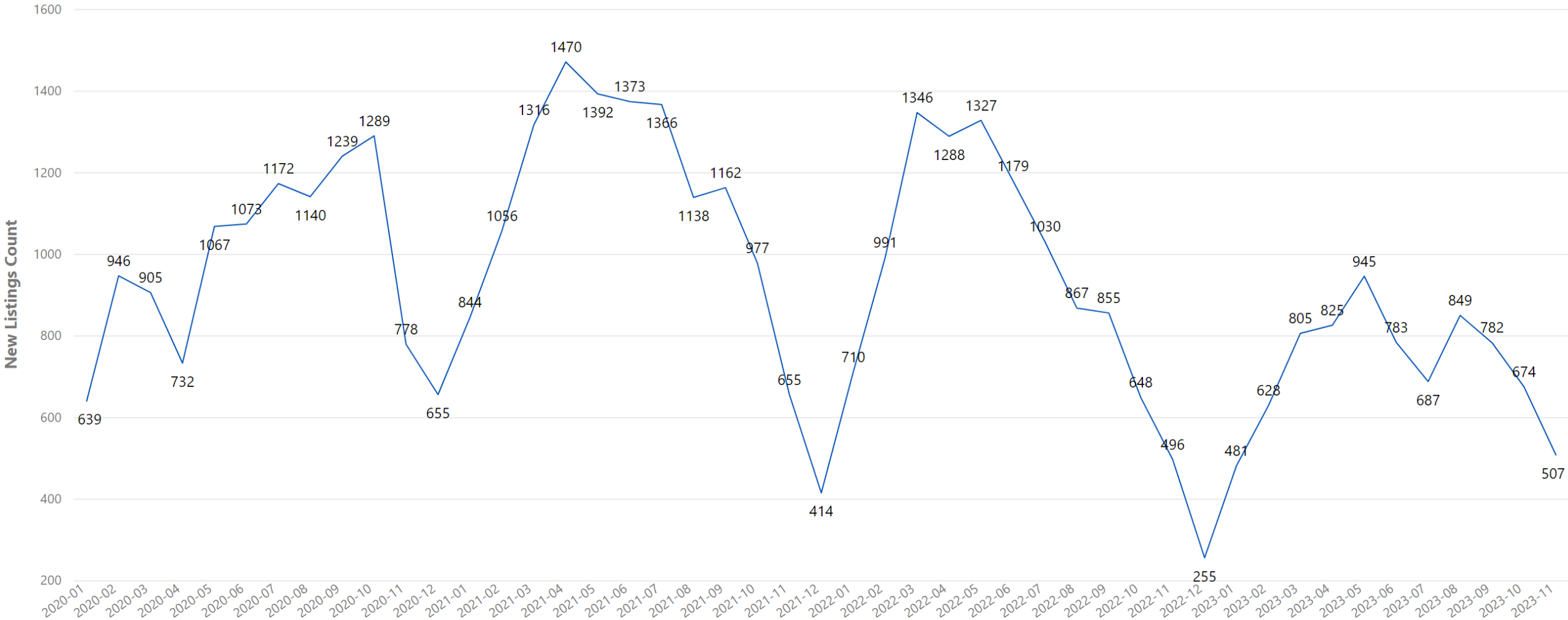
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Palo Alto	\$1,619,000	\$1,059,000	53%
Campbell	\$1,299,000	\$920,000	41%
Los Altos	\$1,475,000	\$1,087,000	36%
Cupertino	\$1,320,000	\$1,000,000	32%
Morgan Hill	\$912,500	\$765,000	19%
Santa Clara	\$950,000	\$885,000	7%
Sunnyvale	\$1,285,000	\$1,200,000	7%
San Jose	\$781,000	\$775,000	1%

Santa Clara County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Gilroy	\$564,290	\$780,000	-28%
Saratoga	\$1,530,000	\$1,940,000	-21%
LOS GATOS	\$1,357,500	\$1,475,000	-8%
Mountain View	\$1,170,000	\$1,232,500	-5%
Milpitas	\$1,007,500	\$1,036,000	-3%

Santa Clara County - New Listings

CountyName ● Santa Clara



Santa Clara County - Increased New Listings

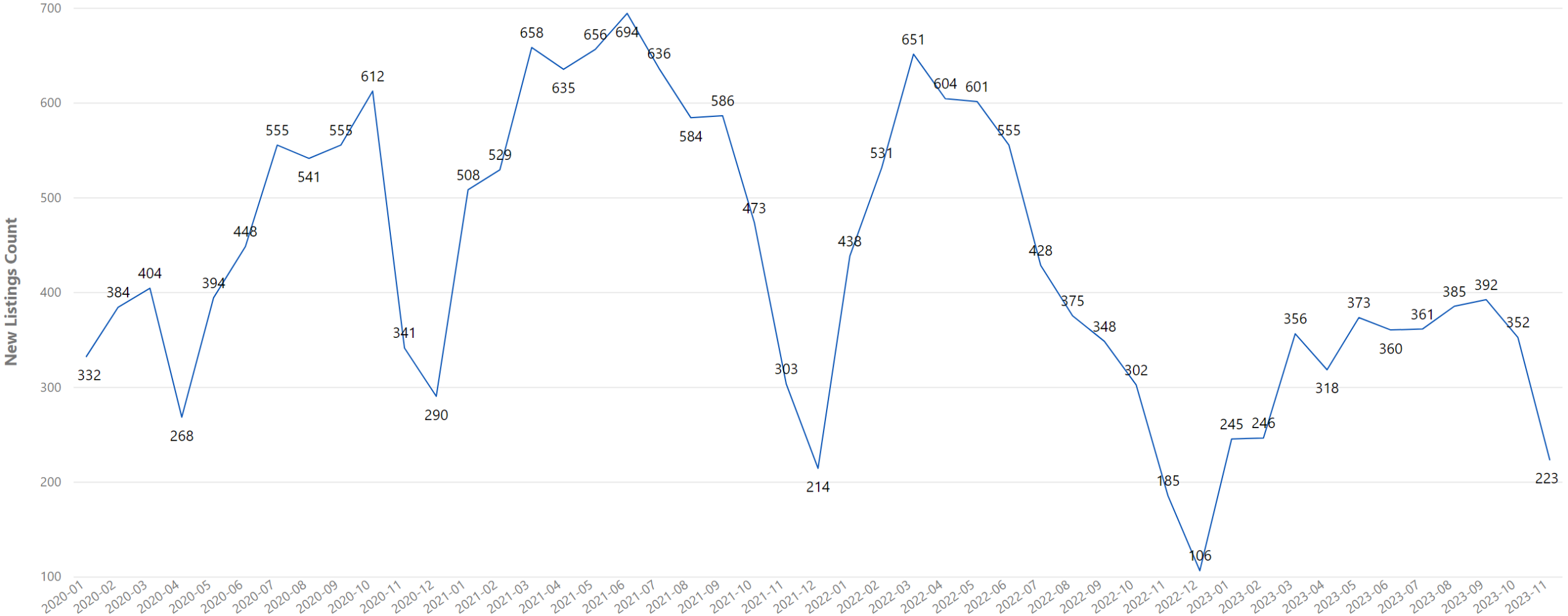
City	New Listings This Year	New Listings Last Year	% New Listings Change
Mountain View	26	8	225%
Los Altos	18	11	64%
Campbell	14	9	56%
Cupertino	16	12	33%
Morgan Hill	34	26	31%
Gilroy	33	26	27%
LOS GATOS	18	17	6%
Monte Sereno	2	2	0%

Santa Clara County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
San Martin	2	5	-60%
Milpitas	9	18	-50%
Santa Clara	22	34	-35%
Los Altos Hills	3	4	-25%
Palo Alto	18	22	-18%
Saratoga	14	17	-18%
Sunnyvale	30	34	-12%
San Jose	248	251	-1%

Santa Clara County - New Listings

CountyName ● Santa Clara



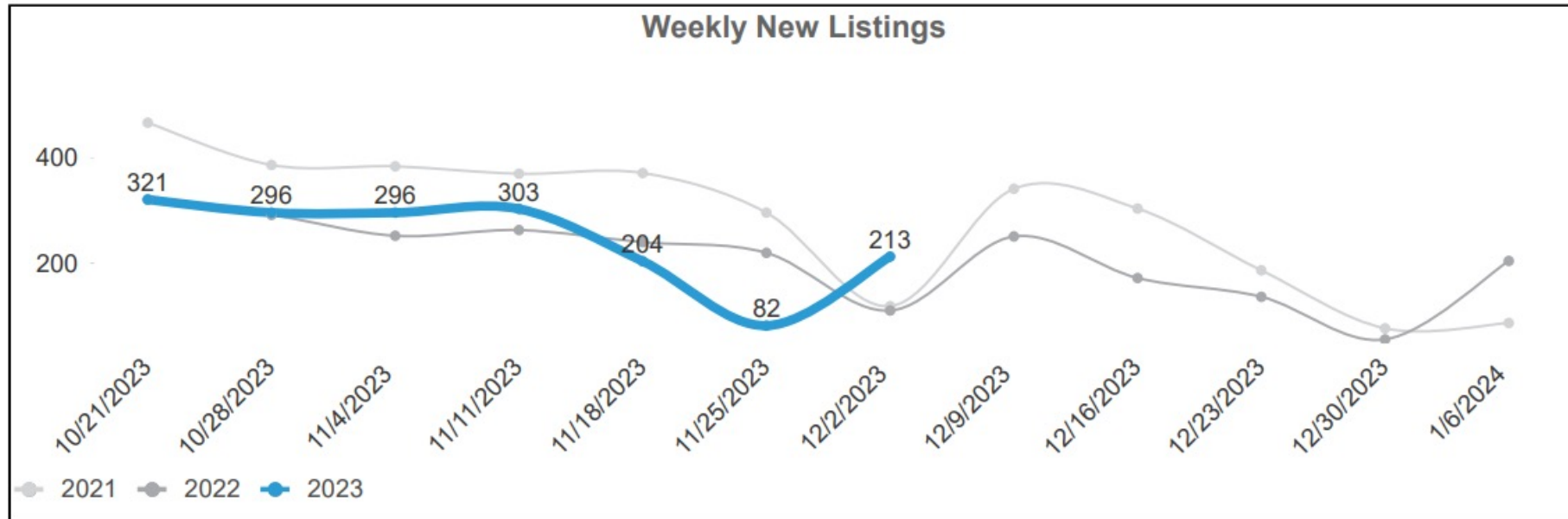
Santa Clara County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Cupertino	6	0	N/A
Mountain View	20	7	186%
Morgan Hill	7	5	40%
Sunnyvale	17	14	21%
San Jose	117	97	21%
Campbell	7	6	17%
Saratoga	1	1	0%
Palo Alto	6	6	0%
LOS GATOS	10	10	0%

Santa Clara County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Milpitas	11	15	-27%
Los Altos	3	4	-25%
Santa Clara	18	19	-5%

Santa Clara County – New Listings Week Ending 12/02/2023

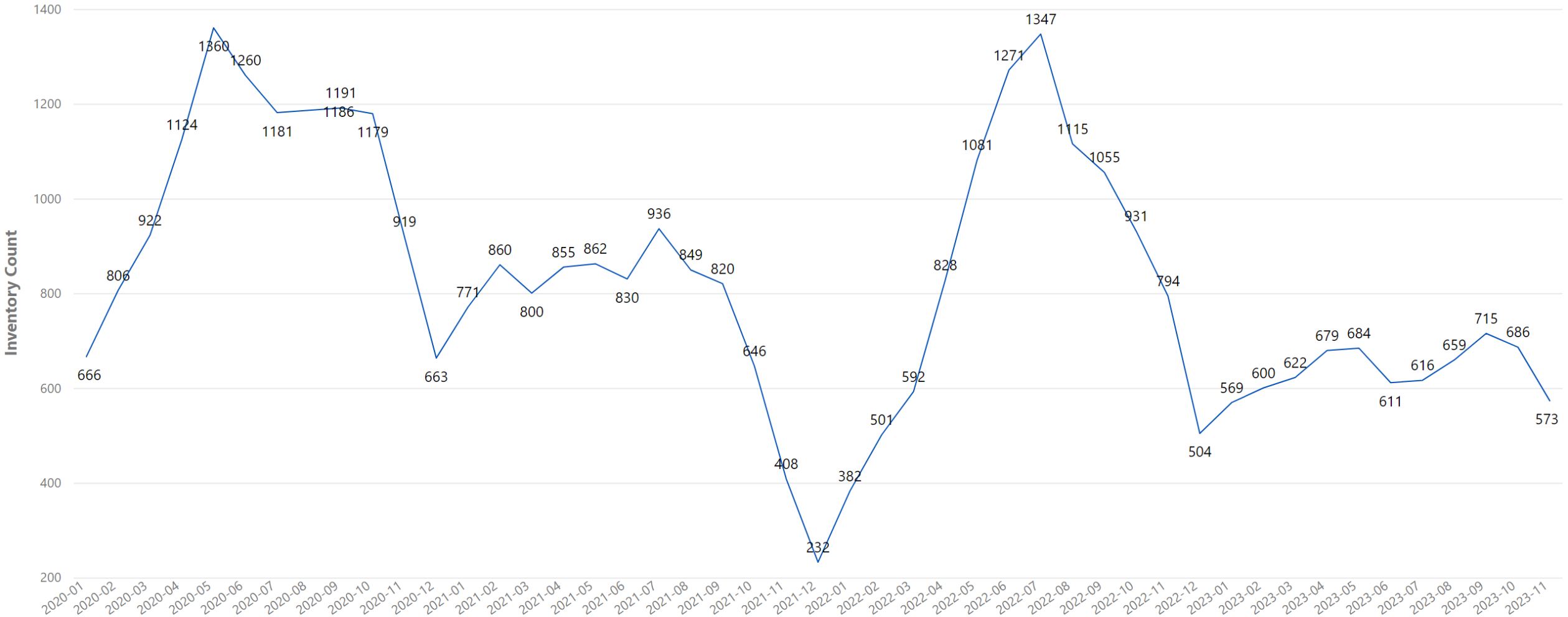


Data as of 12/03/2023

*Data for All Classes 2021-2023

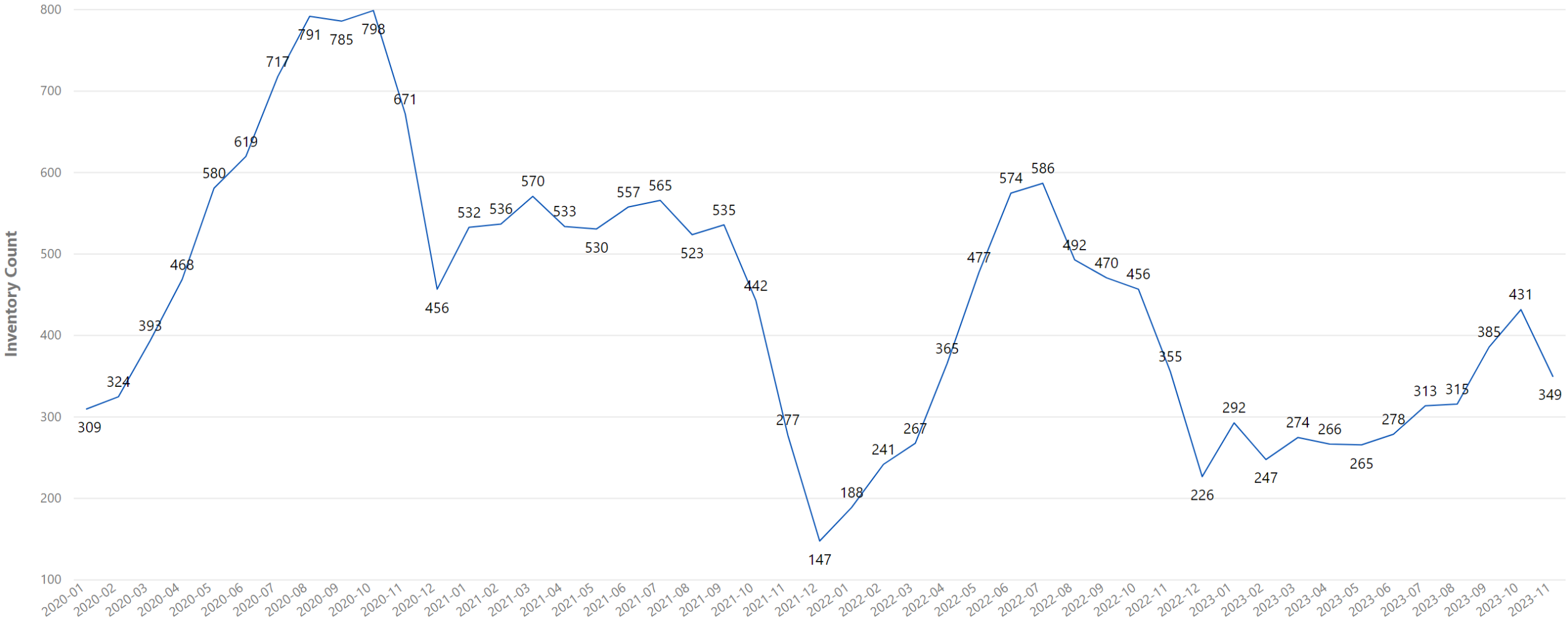
Santa Clara County - Inventory

CountyName ● Santa Clara



Santa Clara County - Inventory

CountyName ● Santa Clara



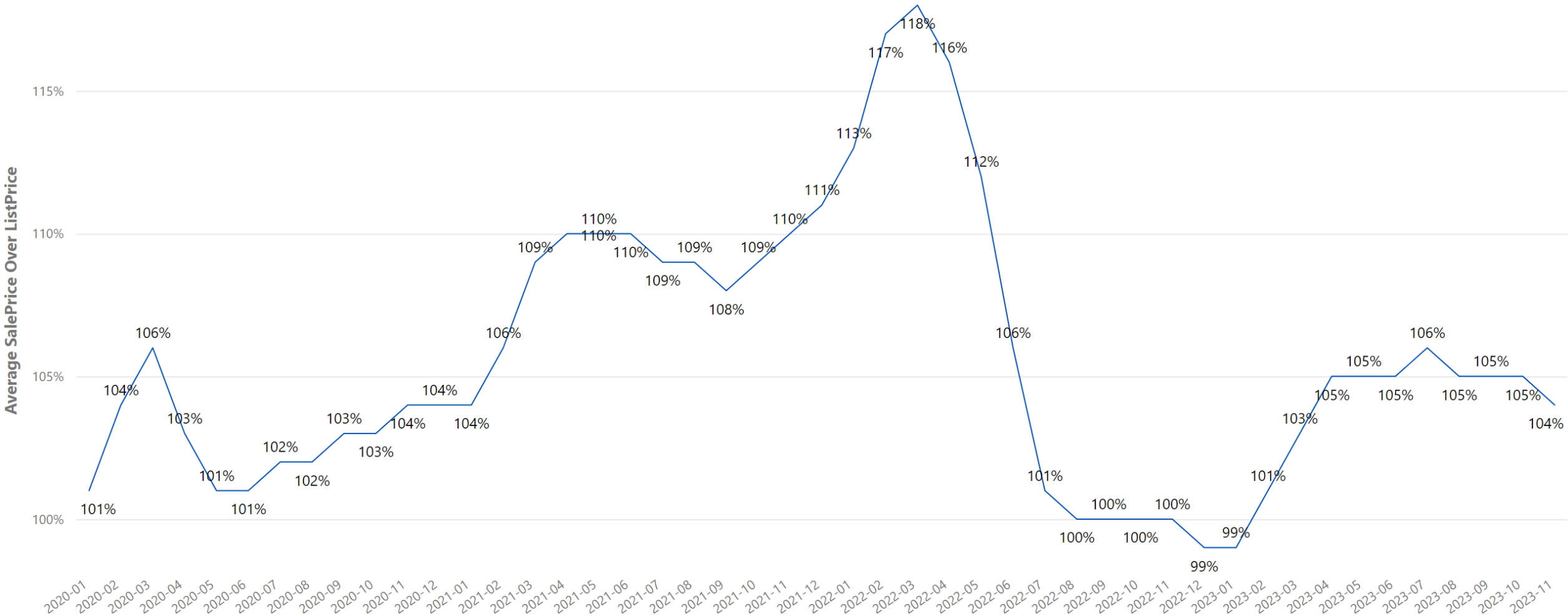
Data as of 12/6/2023

Aculist@2023

Residential Common Interest: 2020-2023

Santa Clara County - Average Sale Price Over List Price

CountyName ● Santa Clara



Santa Clara County - Increased Sale To List Price

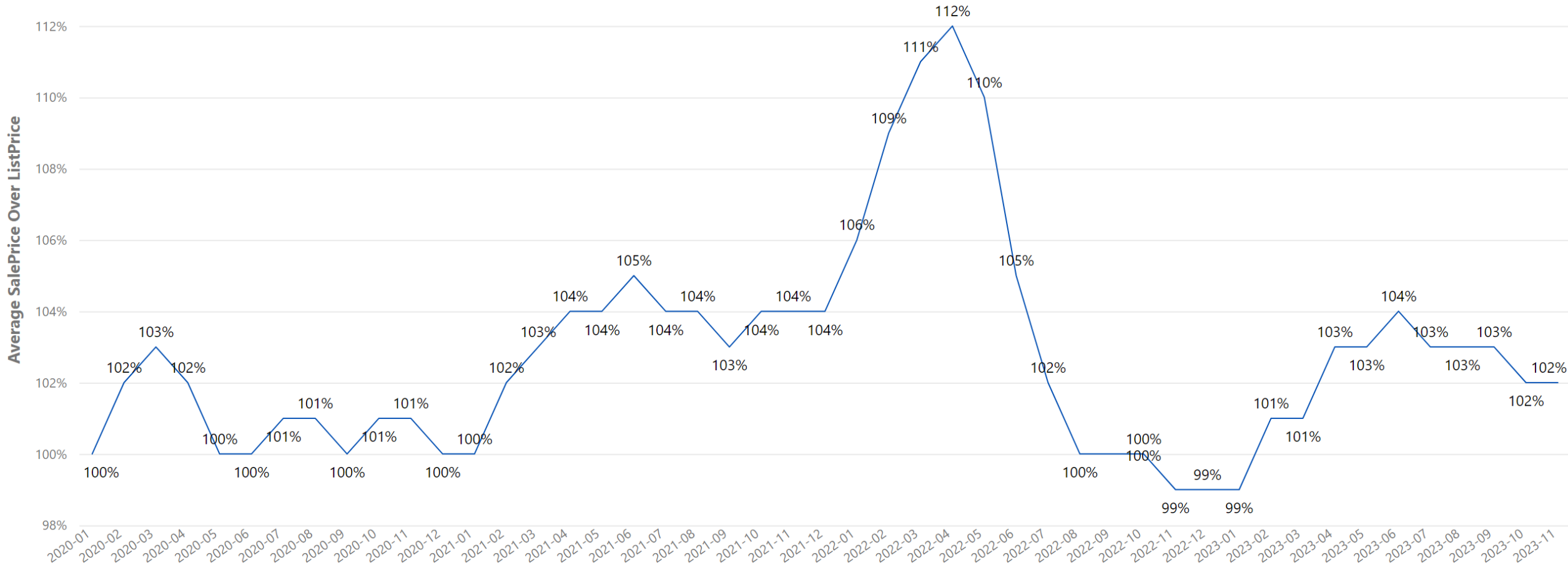
City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Monte Sereno	107%	93%	15%
Saratoga	103%	97%	6%
Los Altos	104%	98%	6%
Mountain View	106%	100%	6%
Campbell	104%	99%	5%
LOS GATOS	105%	100%	5%
Sunnyvale	110%	105%	5%
San Jose	103%	99%	4%
Gilroy	101%	98%	3%
Milpitas	103%	100%	3%
Santa Clara	107%	104%	3%
Los Altos Hills	99%	98%	1%
Palo Alto	103%	102%	1%
Cupertino	107%	107%	0%

Santa Clara County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
San Martin	96%	98%	-2%
Morgan Hill	97%	98%	-1%

Santa Clara County - Average Sale Price Over List Price

CountyName ● Santa Clara



Santa Clara County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Cupertino	104%	95%	9%
Sunnyvale	104%	98%	6%
Palo Alto	101%	96%	5%
Saratoga	102%	97%	5%
LOS GATOS	104%	99%	5%
Santa Clara	104%	99%	5%
Mountain View	102%	98%	4%
Morgan Hill	102%	99%	3%
San Jose	102%	99%	3%
Los Altos	98%	96%	2%
Milpitas	100%	99%	1%

Santa Clara County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Gilroy	97%	101%	-4%
Campbell	97%	98%	-1%